



FMI Corporation  
1301 McKinney Street  
Suite 2000  
Houston TX 77010

Tel: 713.936.4945  
Email: [mclancy@fminet.com](mailto:mclancy@fminet.com)

[www.fminet.com](http://www.fminet.com)

## Michael D. Clancy

### Principal

---

As a principal with FMI, Mike Clancy works with all manner of engineering and construction companies, with a focus on operational improvement and strategic thinking. With a strong background in construction operations and a depth of strategy consulting experience, Mike brings a unique viewpoint to corporate strategic discussions.

Mike is FMI's practice leader in estimating and has written numerous articles for industry publications on the estimating and procurement discipline. He has also developed training programs for his customers to build best-in-class cost and pricing systems. Mike has also worked with clients in the U.S. and overseas on corporate strategy using a research and evidence-based approach. Mike's clients have benefited with improved financial results and the development of internal leadership talent and organizational focus.

Prior to joining FMI, Mike held several key operational and management roles in general contracting and development firms throughout the southeastern United States. He also served in the U.S. Army as a junior non-commissioned officer.

Mike holds a Bachelor of Science in construction management from the Rinker School at the University of Florida. He also holds a Master of Business Administration with concentrations in finance and competitive strategy from the Hough Graduate School of Business at the University of Florida.

---